

## Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 077267

11

ORIGIN NEA-09

INFO OCT-01 ISO-00 OPIC-03 COME-00 EB-07 AID-05 XMB-02

/027 R

DRAFTED BY NEA/ARN:PKBULLEN:GCB

APPROVED BY NEA/ARN:DAKORN

OPIC:JOFFUTT

COMMERCE/CAGNE:VROBERTSON

----- 002221

R 042332Z APR 75

FM SECSTATE WASHDC

TO AMEMBASSY BEIRUT

LIMITED OFFICIAL USE STATE 077267

E.O. 11652: N/A

TAGS: OTRA, BEXP, LE, US

SUBJECT: VISI OF SEC-GEN OF INDUSRY ABU DIAB

REF: BEIRUT 2899

1. FAWZI ABU DIAB, GOL SEC-GEN OF INDUSTRY, VISITED WASH-INTON APRIL 3-4. HE MET WITH OPIC, DEPT COMMERCE, AND STATE, AND WAS GUEST AT LUNCHEON ON 8TH FLOOR HOSTED BY COUNTRY DIRECTOR KORN.

2. FULL BRIEFING BY DEPUTY VICE PRES OFFUTT AND OTHERS OF OPIC UNCOVERED REAL INTEREST BY ABU DIAB, ESPECIALLY RE WAR RISK COVERAGE AS APPLIED TO CONTRACTING COMPANIES. ABU DIAB FELT INSURANCE COULD ENCOURAGE AMERICAN FIRMS TO BID ON DAM AND OTHER CONSTRUCTION, WHICH HE SAID WOULD BE IMPORTANT FOR LEBANON. OPIC WILL FOLLOW UP WITH LETTER TO ABU DIAB.

3. IN COMMERCE SESSION WITH DEPUTY ASSISTANT SECRETARY  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 077267

HOSTLER, MAIN SPECIFIC ISSUE RAISED WAS IDEA OF HAVING AN

AMERICAN MANUFACTURER OF HIGH QUALITY CENTRAL AIR CONDITION-  
ING INVEST IN AN ASSEMBLY PLANT  
IN LEBANON. SUGGEST  
EMBASSY APPROACH ABU DIAB AFTER RETURN TO SEE IF REAL IN-

VESTMENT OPPORTUNITY EXISTS. ABU DIAB SAID HE HAD PRE-  
FEASIBILITY STUDY, BUT NOT SURE HE COULD GET CARRIER  
FEASIBILITY STUDY. CARRIER HAD DECIDED NOT TO GO AHEAD,  
PREFERRING PURELY IMPORT ROLE. INGERSOLL

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 04 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GarlanWA  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE077267  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** PKBULLEN:GCB  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750118-0819  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750479/aaaacuej.tel  
**Line Count:** 70  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 BEIRUT 2899  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GarlanWA  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 13 AUG 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <13 AUG 2003 by ellisoob>; APPROVED <26 AUG 2003 by GarlanWA>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** VISI OF SEC-GEN OF INDUSRY ABU DIAB  
**TAGS:** OTRA, BEXP, LE, US  
**To:** BEIRUT  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006